



The engine that drives Nortek is its multi-talented, global team, comprised of people who are authorities in their field. A world-class design and development group, a client-facing sales team with direct technical industry experience, and a spirited support and production team define our ability to serve as well as collaborate with our customers. We are growing – do you want to have fun and make an impact? Do you want to work in a pioneering field with global reach?

Technical Sales Engineer - Nortek Japan

Job Description

Nortek Japan is seeking a Technical Sales Engineer with experience in oceanography, mechanical engineering and environmental science. Experience with sales is also an advantage. The aim of the role is to provide first-class technical support and sales of our state-of-the-art oceanographic instruments to the Japanese market.

We support these customers by providing highly sophisticated, reliable and easy-to-use acoustic instrumentation.

Working closely with researchers, environmental consultants and government institutions, the successful candidate will have a great opportunity to contribute to cutting-edge earth science research.

We are looking for a full-time candidate who is willing to build strong partnerships with users and is passionate about proposing solutions to customers' needs in the field of ocean sciences research.

Required language skills: Japanese (business level), English (adequate conversation level).

Key Responsibilities:

- Technical support and instrument maintenance for Nortek’s customers and sales partners.
- Playing a key role in presenting the company’s technologies to the Japanese market through customer visits, workshops, trade shows and academic conferences.

Please contact **Yusaku Kokubu** to submit interest in this role: yusaku.kokubu@nortekgroup.com

